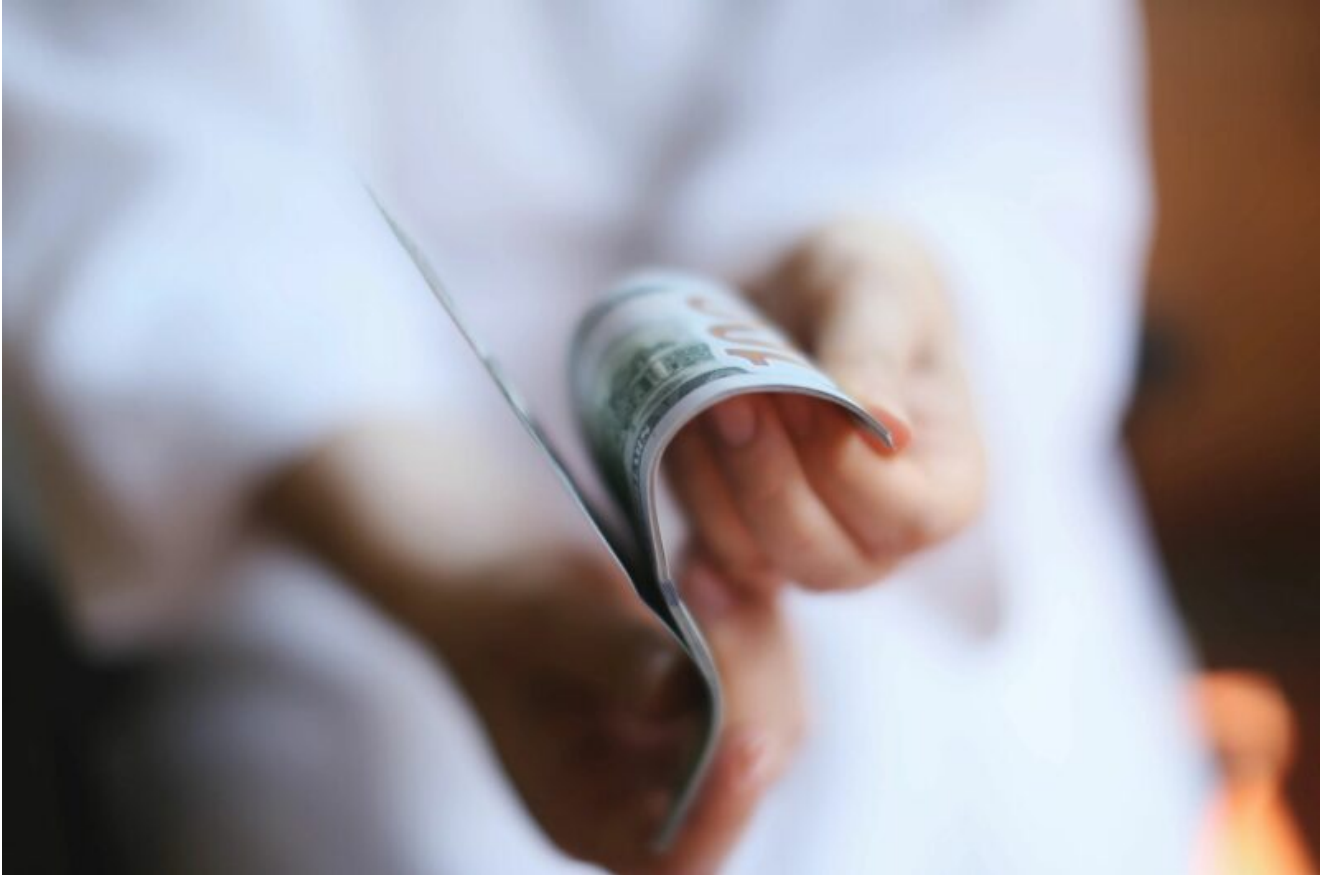


G.S. Wilcox sources \$67 million in new loans for industrial, retail properties

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By Joshua Burd

G.S. Wilcox & Co. has arranged nearly \$67 million in financing under a series of recent transactions, including several tied to New Jersey industrial buildings.

The commercial mortgage banking firm, which is based in Morristown, announced transactions including a \$4.3 million loan for a warehouse in Secaucus. Mutual of Omaha provided the financing.

In a separate deal, G.S. Wilcox closed \$6.5 million in financing for two industrial buildings in the Moonachie. The firm arranged the loan through Lincoln Financial Group, which was recently named as one of its new correspondent lenders.

All told, the recent transactions totaled \$66.85 million across several states. The largest among them was a \$31 million loan provided by Thrivent Financial, which was tied to a shopping plaza in Lake Grove, New York.

Thrivent Financial also provided \$12.5 million for a single-tenant industrial building in South Brunswick, G.S. Wilcox said. Additionally, the firm sourced a \$12.55 million loan through Symetra Financial Corp. for a 12-property industrial and retail portfolio across eight states: Tennessee, North Carolina, Pennsylvania, Florida, Georgia, Illinois, Massachusetts and New York.

The G.S. Wilcox team of Gretchen S. Wilcox, the firm's president, principals David Fryer and Albert Raymond and Vice President Robert Logan originated the financing.

"We are pleased to secure such attractive financing for our clients," Wilcox said. "Being able to provide multistate financing is essential these days as our borrowers start to spread out and look for opportunities outside of New Jersey."