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**G.S. Wilcox & Co. Finances on \$17,600,000 Warehouse**

G.S. Wilcox & Co. is pleased to announce that it has completed \$17.6 million in financing for a warehouse building in Middlesex County, New Jersey. The financing was secured by Gretchen Wilcox, President, and Albert Raymond, Principal, with a 15 year term and 20 year amortization at a very competitive rate. The deal was financed for a notable repeat client through Thrivent Financial, one of the firm's correspondent life insurance company lenders.

The 28.31 acre site contains a one-story industrial building with 340,900 rentable square feet of space, of which approximately 17,000 square feet is office space. The warehouse can accommodate substantial transportation needs with 29 industrial trailer spaces, 40 exterior loading docks and 4 drive-ins on location. The site is just off of the New Jersey Turnpike and only one hour's drive from New York City or Philadelphia. It is optimally located within the Exit 8A submarket which has grown into one of the most active markets in the state.

"We value the opportunity to do business again with this client and are very impressed by the competitive rate Thrivent was able to offer," said Wilcox in a prepared statement.

Founded in 1994 by Gretchen Wilcox, G.S. Wilcox & Co. is a leader in the commercial real estate investment banking industry. They provide debt and equity solutions to developers, real estate private equity firms, institutional investors, and other owners of commercial real estate. The company is based in Morristown, New Jersey and will be celebrating its 25<sup>th</sup> year in business in 2019.

