

May 3, 2018

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G.S. WILCOX & CO. SECURES \$27,200,000 MILLION FINANCING FOR NJ INDUSTRIAL PORTFOLIO

G.S. Wilcox & Co. is pleased to announce it has secured \$27.2 million in financing for a 3 building industrial portfolio located in Central New Jersey. The 410,000 square foot portfolio consisted of two recently constructed warehouse distribution properties and one existing facility located along the I-287 corridor. The loan was fixed at a rate of 4% for 20 years, with a 30 year amortization and was arranged by Gretchen S. Wilcox, President, Al Raymond, Principal and Wesley Wilcox, Senior Associate. Thrivent Financial for Lutherans, one of the firm's correspondent lenders, provided the financing.

"G.S. Wilcox & Co.'s long standing relationship with Thrivent Financial allowed us to fix such a low rate over an extended term for a repeat borrower of the firm's." Wilcox said in a prepared statement.

Founded in 1994 by Gretchen Wilcox, G.S. Wilcox & Co. is a leader in the commercial real estate investment banking industry providing debt and equity solutions to developers, real estate private equity firms, institutional investors, and other owners of commercial real estate. Headquartered in Morristown, NJ, the company remains the only female-founded commercial real estate mortgage banking firm in the United States.