

## FOR IMMEDIATE RELEASE

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### **G.S. Wilcox & Co. Closes \$35,500,000**

*Morristown, New Jersey* - G.S. Wilcox & Co. is proud to announce that Gretchen Wilcox, Al Raymond and David Fryer, President and Principals of the firm respectively, arranged \$35.5M in financing in the month of March. The two retail transactions, one of which was on Long Island and the other in South Jersey, involved key market players including A New Jersey Based Real Estate Fund, Arlona Limited Partnership, Prudential and Genworth Financial.

David Fryer, Principal of G.S. Wilcox & Co., originated the Long Island transaction for \$26M involving Arlona Limited Partnership and Genworth Financial. The loan is secured by Mayfair Shopping Center, a multi-tenanted 214,000 s/f retail center located in Commack, NY. This transaction provides favorable terms for both parties including an interest only amortization for the full 11 year term of the loan. Levin Management manages the asset for the ownership and was instrumental in helping with the refinancing.

Gretchen Wilcox and Al Raymond, President and Principal of the Firm respectively, originated the South Jersey transaction involving A New Jersey Based Real Estate Fund and Prudential for \$9.5M. The loan is secured by Towne Square, a multi-tenanted 88,380 s/f retail center located in Mount Laurel, NJ. This transaction offered favorable terms to both parties including a 7/25 amortization schedule and low LTV.

G.S. Wilcox & Co., founded in 1994 is a full service mortgage banking firm which originates, underwrites, and services commercial real estate mortgage loans. The firm is a part of the Strategic Alliance Mortgage (SAM) Network that financed \$7.6B of loans in 2011.