

FOR IMMEDIATE RELEASE

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G.S. Wilcox & Co. Closes \$46,340,628 in Financings

G. S. Wilcox & Co. has arranged total mortgage financing of \$46,340,628 in 3 separate transactions.

The first transaction of \$20,000,000 was made with The Prudential Insurance Company and secured by a 210 unit apartment building with one office tenant and underground parking. The loan term is a 20 year fixed rate with a 30 year amortization at 3.9%.

The second transaction involved 4 separate loans all made through Great-West Life & Annuity Insurance Company and secured by 4 distinct properties comprising 564,895 s.f. of industrial space. The loan amount of \$24,240,628 has a 7 year fixed rate term at 3.62% and a 30 year amortization.

Investors Bank provided financing for the third transaction, a 68,810 s.f. industrial building located in Branchburg, NJ. The subject property involved a loan amount \$2,100,00 with a 5 year adjustable rate 10 year term.

G.S. Wilcox & Co., founded in 1994, is a full service mortgage banking firm which originates, underwrites, and services commercial real estate mortgage loans. The firm is a part of the Strategic Alliance Mortgage (SAM) Network that financed \$7.6B of loans in 2011.